



Media Release

For Immediate Release

JADE MARINE TERMINAL SOFTWARE AT HEART OF NEW BALTIC CONTAINER HUB

Jade Software's TOS managing DCT's Gdansk's Baltic container hub

London, United Kingdom, 19 January 2010 – Jade Software today congratulated DCT Gdansk on achieving its goal of becoming the new container hub for the entire Baltic Sea region.

Jade began the expansion of its logistics division into Europe in 2007 with the commissioning of DCT Gdansk in Poland, and since then its marine terminal operating system, JMT (Jade Master Terminal), has been adopted by leading terminal operators in ports all around the world.

Jade Software Managing Director Craig Richardson says that from January 2010, Maersk post-panamax ships sailing on Maersk Line's AE10 service from China will now call into DCT Gdansk each week bringing Polish, Russian and Finnish cargo to be discharged at DCT Gdansk.

“To give an idea of scale of these vessels and how much the Baltic terminal will transform the logistics of containers in Europe, Maersk's post-panamax ships can carry over 8,200 20 foot containers. These ships are more than twice the size of vessels that call on smaller routes. As a result DCT Gdansk is expected to become Poland's largest terminal in 2010,” says Richardson.

DCT Gdansk's CEO, Mr Boris Wenzel says, “The Jade Master Terminal system continues to serve us well as a strategic business enabler and Jade's innovative terminal operating system sits at the very core of our portfolio of client-focused data integration services. “

“We believe that the future of terminal business will be increasingly defined by the sophistication of data services and the level of electronic transactions we can provide to our clients in addition to just moving boxes. Our ability to deliver these data services allows our clients to reduce their costs significantly, and Jade's flexibility is an important factor in our capability to develop customised solutions for all our different clients.”

Richardson says Jade Software has had a close working relationship with DCT Gdansk since commissioning in 2007.

“We both see ourselves as market challengers in the global ports sector and there is a strong sense of pride and accomplishment when we see our customers realise their operational and commercial objectives using our products,” says Richardson.

Richardson adds that Jade Software had recently reviewed its marine terminals strategy and would continue to challenge conventional thinking by bringing together world-class terminal design and operations expertise with their unified terminal operating software.

“We know our customers have choices and their decision to buy JMT comes with the caveat that Jade delivers on its value proposition. We are in business of creating value for our customers not just selling software.”

Lastly, Jade indicated they were likely to expand their London office in February to meet increasing demand for their software and terminal consulting services in Europe.

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About Jade Software

Jade Software conceives crafts and deploys market leading products and high performance technologies for specialist markets.

Some of the world's best known companies trust us to design and build solutions to realise their greatest opportunities. We understand their specialist markets and the macro trends that influence their long term business strategy.

Our talented people, methods and technology make us truly different.

Jade has offices in the United Kingdom, United States, Canada, Australia and New Zealand.

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