

JADE SOFTWARE CORPORATION NEWS RELEASE



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Christchurch, New Zealand

Jade Software Corporation Announces Partnership with Business Mechanix

Jade Software Corporation (Jade) announced today that it has signed a partnering agreement with NZ consultancy Business Mechanix to collaborate in the NZ Tertiary Education sector.

Jade provides a suite of solutions to the NZ Tertiary sector including Universities, Polytechnics, Private Training Establishments, Wananga and Industry Training Organisations. In a commitment to expanding its ability to meet the needs of the sector for integrated solutions, Jade has alliances with a range of companies and technologies.

Business Mechanix is a leading provider of Customer Relationship Management (CRM) consultancy, Microsoft products, and services to the education sector. Their customers include AUT University, Wintec, Bay of Plenty Polytechnic (BoPP) and Whitecliffe College of Art & Design.

Under the partnering agreement Business Mechanix will provide CRM consultancy services to Jade's customers and Microsoft products which are fully integrated with the Jade Student Management System, providing a comprehensive solution for full student lifecycle management.

Business Mechanix's Managing Director, Wayne Stewart, said "A number of factors made this choice of partnership easy. Forward and open thinking of the two companies has resulted in an innovative and powerful combination of solutions in direct response to current tertiary sector requirements. JADE SMS is a functionally rich, open product with a lot of depth and breadth. Having built-in web-services has removed any barriers to integration and allows JADE SMS to be interoperable with other products such as Microsoft Dynamics CRM."

Jade's Head of Marketing, Sales and Channel Management, Gavin Mitchell, said "The experience of Business Mechanix in the area of CRM, and in the tertiary sector, is an important addition to the services we can offer. NZ Tertiary institutes require solutions developed for their changing market, and with the combination of JADE SMS and Microsoft Dynamics CRM configured by Business Mechanix, they can be confident of innovative offerings that meet their specific needs."

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ABOUT JADE SOFTWARE CORPORATION

Jade Software Corporation (JSC) is a specialist technology services company with more than 25 years experience in helping organisations quickly respond to business, customer and supplier demands.

We create targeted solutions that enable responsive businesses to rapidly manage specific and complex information requirements. By combining our expertise and agile development methodology with the JADE™ technology platform, we've enabled customers worldwide to deliver business-critical information that provides strategic impact with the reliability and robustness that comes from a mainframe computing heritage.

More than 1,900 organisations across Europe, North America and Asia Pacific use JADE™ solutions to manage their specific information requirements. Our customers span multiple sectors, including logistics, shipping, finance and insurance, national security, health, education and human resource management.

A privately owned New Zealand based company, Jade has offices in New Zealand, Australia, the United States and the United Kingdom.

For more information visit: www.jadeworld.com

ABOUT BUSINESS MECHANIX

Business Mechanix is a New Zealand owned business and IT services consultancy, a Microsoft Gold Certified Partner and a Microsoft CRM Certified Solutions Advisor.

More than 200 New Zealand and Australian companies have chosen Business Mechanix as their Business Solutions and IT Partner of choice.

Business Mechanix offers one of the broadest skill sets available from a New Zealand consulting firm, from strategy and business process transformation to software development and technical support. Business and technology consulting services are delivered through an innovative operating model which includes mentoring to achieve the best results. We work 'across the board' but are best known for our work in the tertiary education, insurance and real estate sectors.

For more information visit: www.business-mechanix.com

