



UNIVERSITY OF CANTERBURY ANNOUNCES SELECTION OF JADE AS SUPPLIER OF STUDENT ADMINISTRATION SYSTEM

Press Release Christchurch, 21 April 2004

The University of Canterbury and Jade Software Corporation have announced the selection of the JADE Student Management system to replace the University's existing student administration system. This announcement marks the first of its kind in New Zealand since the decision in 2001 by Waikato University to implement Jade.

The recommendation to implement the student administration system follows a rigorous evaluation process that began in June last year.

The University of Canterbury went to tender for a system capable of fulfilling national statutory regulations and reporting requirements and integrating with internal systems to support all transactions with the student - from initial contact through to alumni.

Chief Operating Officer, Tom Gregg, says "the University is confident that the JADE system will deliver the anticipated results and return on investment".

Selected over a number of industry competitors, the system will now undergo a 2-3 month period of detailed configuration assessment, during which time the University will negotiate contractual terms with Jade.

Jade Software Corporation CEO, Dr Rod Carr, noted that, "Canterbury's decision reinforces Jade's position as the preferred provider of student management packages to the tertiary sector in New Zealand. Other prospective sales in Australia and New Zealand will further enhance Jade's position as the standard setter in this market".

The JADE Student Management system currently enrolls and processes over 117,500 students per year across New Zealand, making Jade the dominant supplier of student management systems in the market.

About JADE Student Management

The JADE Student Management system supports life-long learning relationships with students through the management and integration of information across an institution, to enable the provision of improved service. The only fully object-oriented solution in the market today, the system enables a seamless flow and exchange of information between all users across the breadth of the organization to truly become the core operating system. This information is accessible 24/7 through the system's integrated Web capability, catering from initial contact and course scenario modelling through to full enrolment and graduation.

A proven solution, JADE Student Management system offers a rapid return on investment through faster implementation, ease of management, lower maintenance and operational costs, and flexible reporting for compliance and general management.